



Pemba
Capital Partners



Lumia Care

Pemba Capital Partners, a prominent investor in the Australian and New Zealand Healthcare sector has supported the partnership between Lumia Care and multiple businesses to expand geographical reach and service offerings. Lumia Care welcomes I-Nurse, PRN Healthcare, Healthcare HQ and JB Care to the team, each specialists in their respective fields.

BASE CAMP

Nursing, home care and disability services

Pemba partners with multiple businesses to grow Lumia Care's service offering

Lumia Care, backed by Pemba, continues to scale by partnering with I-Nurse, PRN Healthcare, Healthcare HQ and JB Care, bolstering the presence along the Eastern Seaboard and marking a new milestone on Lumia Care's exciting growth journey.

THE PARTNERSHIP

Pemba supported the partnership of high-grade healthcare businesses across the nursing, home care, and disability services sectors, creating Lumia Care, a leading national healthcare staffing and services group in April of 2022. Lumia Care was seeking to further expand their market-leading nursing and NDIS service offerings. Leveraging Pemba's proprietary origination function and deep domain expertise, four high-quality and strategically aligned businesses were identified each providing exceptional service to their respective catchments.

ABOUT I-NURSE, PRN HEALTHCARE, HEALTHCARE HQ, AND JB CARE

I-Nurse, founded in 2005 and headquartered in Melbourne, specialises in delivering tailored nursing solutions to hospitals, aged care facilities, councils, and the wider community. I-Nurse's people-first approach to care resonates with Lumia Care forming a natural partnership between the two businesses.

PRN Healthcare is a premier nursing agency drawing on decades of expertise to provide personalised care to those in need across Brisbane and the Gold Coast. PRN provides comprehensive staffing and recruitment services to hospitals, government facilities, aged care organisations and day clinics.

Healthcare HQ is an experienced provider of nursing and healthcare services to Sydney Metro and Greater Sydney regions. Healthcare HQ is recognised for impressive shift filling turnaround timeframes and a deep understanding of the complexities of nursing, allowing staff to personalise the care they provide.

JB Care is a trusted provider of disability support services in New South Wales (NSW) and the Australian Capital Territory (ACT), helping NDIS participants achieve greater independence and quality of life. As a registered NDIS provider, JB Care offers an extensive range of disability support services.

BACKGROUND TO THE INVESTMENT

Pemba identified a high degree of fragmentation in the healthcare sector, capitalising on the opportunity to aggregate leading healthcare staffing and services businesses to form Lumia Care. By combining these nationwide businesses across nursing, home care, and disability services, Lumia Care aims to provide a unique and differentiated offering for patients across all care settings. The Pemba team worked closely with Lumia Care's management team to identify key criteria for potential acquisitions, including operational and cultural alignment and strategic diversification.

THE VENDOR'S PERSPECTIVE

“With the ‘platformation’ of Lumia Care setting the foundations within the first 12 months, we then set about building the company's next phase of growth focusing on national expansion. Pemba's deep network and market-leading origination model unlocked enormous buy & build opportunities that fast-tracked business growth.”

JASON CARTWRIGHT – LUMIA CARE CEO

THE FUTURE

Pemba will continue to support Lumia Care in driving organic growth initiatives and through identifying and supporting additional acquisition opportunities, consolidating their position as a leading Australian Healthcare service provider.

PEMBA & HEALTHCARE

Pemba is actively looking to partner with high-quality Healthcare businesses. If you are considering external investment and would like to learn more about how Pemba Capital Partners together with its partner companies achieve significant growth, please email opportunities@pemba.com.au

PEMBA CAPITAL HAS EXPERTISE IN THE FOLLOWING SECTORS.

Business Services / Education & Training / Healthcare / Non-Bank Financial Services / Technology.